Partner Newsletter

April 2020

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FREE DoS Mitigation Service included with AireSpring Platinum SD-WAN by VeloCloud™

Welcome and Get to Know Partner Staff Week
Learn what your Sales Engineers do!

In response to the challenges we all are facing with Coronavirus, AireSpring is offering a free DoS Mitigation Service for a limited time.

AireSpring Platinum SD-WAN by VeloCloud™ Offer
Sign-up through May 30, 2020

AireSpring's Platinum SD-WAN service provides an intelligent, fully managed, cloud-delivered, software-defined wide area network (SD-WAN) that delivers the performance, security, and reliability required by today's business applications.

AireSpring's Platinum SD-WAN service includes a cloud-based, multi-tenant, centrally managed, zero-touch provisioning SD-WAN Gateway and industrially superior traffic optimization and prioritization capabilities, including Dynamic Multi-Path Optimization (DMPO).

- Unlimited number of Mbps of DoS Mitigation
- AireSpring Tandem SD-WAN Gateways
- Unlimited Internet Protocol (IP) Addresses
- Unlimited Virtual Private Network (VPN) Tunnels
- Unlimited Virtual Local Area Network (VLAN) Support

The special SD-WAN offer ends May 30.

Contact your AireSpring Sales Representative.

FREE Offers for Current AireSpring Voice Customers

AireSpring Voice Customers can now add a free Virtual Receptionist to their PBX through June 30.

Contact your AireSpring Sales Representative to add a free Virtual Receptionist to your PBX.

AireSpring MF, Analog and Local SIP Trunking Service Customers

Contact your AireSpring Sales Representative to add a free Virtual Receptionist to your SIP Trunking.

- Existing AireSpring MF and analog customers can add SIPTL channels (voice channels) at no charge for a limited time. Contact your AireSpring Sales Representative.

Hosted PBX Customers

1. Get Hold of Waiting Music for each extension for 1 or 2 years.

- Contact your AireSpring Sales Representative to add a free Virtual Receptionist to your PBX and receive a free Hold of Waiting Music for each extension for 1 or 2 years.

Hosted Analog Customers

- Contact your AireSpring Sales Representative to add a free Virtual Receptionist to your PBX and receive a free Hold of Waiting Music for each extension for 1 or 2 years.

Hosted SIP Customers

- Contact your AireSpring Sales Representative to add a free Virtual Receptionist to your PBX and receive a free Hold of Waiting Music for each extension for 1 or 2 years.

What is a free Virtual Receptionist?

Your customer will be provided a number to dial, which connects to a menu of options. Callers can be directed to a specific extension, a group of extensions, or to a voicemail box. Callers can also be directed to a specific number, such as a cell phone, or to a voicemail box, based on time of day, or any other customer-defined criteria.

Central Region Virtual SD-WAN Boot Camp

Your central region sales team
Thursday May 21, 2020 | 10:00 am to 3:30 pm

Get Certified and Earn MEF Sales Accelerator (CPE Cert)

AireSpring's newly launched suite of one-day SD-WAN Boot Camps provides a comprehensive overview of the AireSpring SD-WAN solution and its value to your customers.

- Ways to sell the latest trends in SD-WAN
- Learn how to position SD-WAN to your customers
- Learn how to sell AireSpring's SD-WAN solution
- Earn MEF Sales Accelerator (CPE) credit

Kevin Lo
Director, Sales Engineering

Kevin Lo is Director of Sales Engineering at AireSpring. Kevin has been with AireSpring for 3 years and has been in the telecom industry for 20 years. Kevin's expertise is in Network Convergence, Unified Communications, Cloud Services, and Managed Services. Kevin's current focus is on AireSpring's SD-WAN solution.

Kevin's Unofficial Fact: Kevin's favorite movie is Pretty Woman.

Kevin's Unofficial Quote: "Life is too short to be spent in traffic."

Kevin's Unofficial Hobby: Kevin's hobbies are golf and spending time with his family.

Kevin's Unofficial Fun Fact: Kevin's favorite place to visit is Hawaii.

Date: Thursday, May 21st, 2020
Time: 10:00 am, 2:00 pm, 3:30 PM Eastern Standard Time
Location: Virtual
Cost: Free

Kevin is looking forward to your participation in this virtual event! Get your questions ready and join us for an afternoon more together in person.

Some People Call Us the "Amazon" of Telecommunications

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Kevin Lo, Director, Sales Engineering

Kevin Lo, Director of Sales Engineering, shares his vision of a new "Amazon" of Telecommunications. Kevin's vision is for AireSpring to be the